



## **iSectors<sup>®</sup>, LLC**

### **Form ADV Part 2B Brochure Supplement**

**Vernon C. Sumnicht, MBA, CFP<sup>®</sup>**  
**Chief Executive Officer**  
**Chief Investment Officer**  
**& Chief Compliance Officer**

**November 7, 2022**

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920-731-4455  
*www.iSectors.com*

This brochure supplement provides information about the advisors at iSectors, LLC and supplements the iSectors, LLC brochure (Part 2 Brochure). You should have received a copy of that brochure. Please contact us at 920-731-4455 if you did not receive the iSectors, LLC Form ADV Part 2 Brochure, or if you have any questions about the contents of this supplement.

Additional information about the Firm's advisors is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Vernon C. Sumnicht, MBA, CFP®**  
**Chief Executive Officer**  
**Chief Investment Officer**  
**& Chief Compliance Officer**

**A. Educational Background and Business Experience**

**VERNON COFFEY SUMNICHT, MBA, CFP®**

Born: 1956

**Educational Background:**

- University of Wisconsin, Whitewater, Bachelor Arts in Business Administration; 1979
- University of Wisconsin, Whitewater - Graduate School of Business, MBA in Finance; 1981
- Certified Financial Planner (CFP®), College for Financial Planning, Denver, Colorado; 1988

**Business Background:**

- Sumnicht & Associates, LLC, Owner/Member/CEO; 1988 to Present
- iSectors, LLC; Managing Member/CEO; 2008 to Present
- Commodities Trading Advisor; 1993
- Howe Barnes Investment, Inc., Stockbroker; 1984 - 1988

Vern Sumnicht is also an independent insurance agent, licensed in life insurance and annuity products. As such, Vern Sumnicht, in his individual capacity as an insurance agent, may recommend the purchase of life insurance and/or annuity products.

**CFP® Description**

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP® (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 86,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must meet the following CFP® Board requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP® Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP® Board’s financial planning subject areas

include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;

- Examination – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP® Board’s *Code of Ethics and Standards of Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on ethics to maintain competence and keep up with developments in the financial planning field; and
- Ethics – Renew an agreement to be bound by the *Code of Ethics and Standards of Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP® Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

All individuals that give investment advice on behalf of iSectors, LLC or Sunnicht & Associates, LLC must have earned a college degree and/or have substantive investment-related experience. In addition, all such individuals shall have attained and maintain current all required investment-related licenses and/or designations.

**B. Disciplinary Information**

Not applicable.

**C. Other Business Activities**

iSectors, LLC® is affiliated with Sunnicht & Associates, LLC, an SEC registered investment adviser. Sunnicht is a boutique independent fee-based, high net-worth family wealth manager, was founded by Vernon C. Sunnicht, MBA, CFP® in 1988. The Firm provides family office services to high net-worth clients and institutional investment consulting to institutional clients. The team serves more than 130 high net-worth and other families throughout the United States and as of December 31, 2020, manages over \$300 million in its clients’ discretionary and non-discretionary investment portfolios. iSectors allocations are included in Sunnicht client portfolios. The principal owner of Sunnicht & Associates is Sunnicht Holdings, LLC, which is owned by Vernon C. and Debra A. Sunnicht.

**D. Additional Compensation**

In the event the client utilizes Vern Sumnicht for the purchase of life insurance and/or annuity products, Vern Sumnicht shall be compensated by commissions for such insurance product purchases. Vern Sumnicht devotes less than 10% of his time to the insurance business.

**E. Supervision**

Vern Sumnicht is iSectors' Chief Investment Officer and Chief Compliance Officer. In addition, as the Chief Executive Officer, Vern is responsible for maintaining and enforcing the company's compliance policies and procedures. These policies and procedures address numerous issues from personal securities transactions reporting to compliance with applicable law.

**F. Requirements for State-Registered Advisers**

Not applicable.